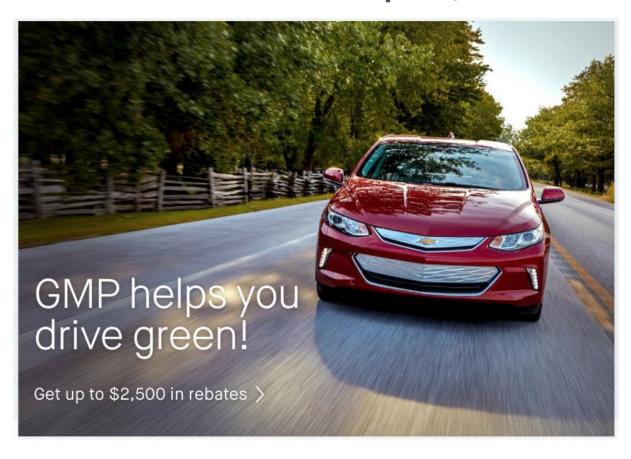
Current GMP EV Purchase Incentives

Point-of-Sale EV Rebate: up to \$2500 off sticker price



Rebate Type (check all that apply)

- \$1,500 New All Electric (AEV)
- \$1,000 New Plug-in Hybrid (PHEV)
- \$750 Used AEV or PHEV

Do you qualify for extra savings?

\$1,000 Low & Moderate Income Rebate (New or Used AEV)

Additional rebate is available to customers who meet the following income conditions:

Household Size Income Limit

1 person \$50,000 2+ people \$85,000

- I attest my 1 person household income is \$50,000 or less
- I attest my 2+person household income is \$85,000 or less

Current GMP EV Purchase Incentives



Great Savings on a 201... \$5,000 discount or 0% financing

\$5,000 discount or 0% financing on 2019
Nissan Leaf
(\$2500 for Leaf Plus)



2018 Chevy Electric Vehicles

GM Discount

GM employee discount for Volt and Bolt at Alderman's Chevrolet



In-Home Level 2 EV Charger

FREE

Free Level 2 smart home charger with the purchase of an EV (\$600 value)

Example: 2019 Nissan Leaf



40 kWh battery 150-mile range

Net price	\$14,990
Federal Tax Credit	-\$7500
GMP Rebate	-\$2500
Nissan Rebate	-\$5000
Base MSRP	\$29,990

Bring Your Own Device Program

Details

- \$10/month bill credit for enrolling charger in GMP platform
- Open to all GMP customers, including existing EV owners



Vehicle Chargers

Enroll Soon

Electric Vehicle Chargers

- Chargepoint
- o Flo
- JuiceNet

Workplace & Public Charging Programs



- Partnership with Tesla to install workplace chargers. Tesla pays for hardware and subsidizes installation
- \$5000 Nissan Leaf discount for business customers' fleets

- Help business customers set up an EV purchase incentive for their employees and match up to \$600
- \$375/port incentive for public charging stations



Upcoming Programs

EV specific rates to incentivize charging during off-peak times





Questions? graham.turk@greenmountainpower.com